

Application Scientist (all genders), 100%

Location: Based in Zürich, with up to 50% traveling time.

GROW TOGETHER WITH US!

To expand our Product Management group, we are seeking a talented and highly motivated individual to join our team as an **Application Scientist**. You will engage and define the applications-related challenges during the conception and development phases in coordination with Product Management. This knowledge and experience will be nurtured through customer visits and field tests to produce applications-related content to support our Sales and Marketing group. Your tasks will extend to the training and assistance of our Customer support or end-users for application-specific queries. This position will report directly to the Head of Product Management.

KEY RESPONSIBILITIES

Product Management focus:

- Listen to customers and understand their applications needs, identify their expectations and acceptance criteria
- Stay tuned on scientific and industry trends and innovations in general and report on technical and scientific trends by evaluating specific market analysis and incorporating customer requirements
- Contribute to exploratory projects (application focused) in coordination with the PM group
- Define potential product improvements based on data analysis done in the field (water tech and processes)
- Perform field tests for new applications and report to management on a regular basis
- Conduct technical seminars on product applications and technical sessions
- Create applications-related content (application notes, newsletters, presentations) and contribute to seminars and webinars

After-sales focus:

- Provide adapted training to end users on application questions
- Coordinate with Customer support to answer application-related queries
- Train sales teams and distributors on key successful applications
- Come up with recommendations to address customer needs on microbial analysis
- Close collaboration with technical sales on our applications range

YOUR PROFILE

- Education in **microbiology**, water technology, environmental science or related fields (MSc, PhD)
- Deep knowledge of applications in **drinking water**, beverages, or other similar industries
- 3 to 5 years of **industry experience** in flow cytometry, drinking water analysis, filtration technologies
- Strong **organisational skills**, with the ability to manage multiple projects
- Excellent written and verbal **English** skills, German and French would be beneficial
- Excellent **presentation** and **communication** skills
- **Team player** who enjoys collaborating and building new bridges with others
- Natural tendency to be positive, creative, and **curious**
- Adaptable to rapidly changing situations
- Genuine empathy toward **customers** and **commitment** to diving into the weeds on their challenges

WHAT WE OFFER: People. Purpose. Perspective.

- Highly motivated colleagues who are striving to make a difference
- An expanding company with a vision for sustainability
- The unique chance to grow with us

ABOUT US

The roots of bNovate Technologies SA are in the Innovation Park of the EPFL in Lausanne, now expanding with a subsidiary for Marketing & Sales in Zurich. We developed "BactoSense", the first industrial flow cytometers to continuously monitor parameters such as bacteria in drinking water production and distribution and other adjacent processes. We are proud that our innovation has won the Solar Impulse Efficient Solution label rewarding clean and profitable solutions to protect the environment. It is in line with our shared vision and passion to provide new solutions to assure **SAFE WATER. ANYTIME. ANYWHERE.**